

# Annual Member Meeting

November 18<sup>th</sup>, 2020

# Today's Agenda

Call to Order

Welcome and Introductions

Opening Remarks from President

2021 Board of Directors

**Committee Reports** 

Invitation to Engage

Open Forum/ Q & A

News & Upcoming Events

Meeting Adjournment



# Meeting's Hosts



Megan Vixie, CVA AL!VE President



Michelle Raymer, CVA AL!VE President Elect

# The Why, Who and How of AL!VE

#### Mission:

AL!VE serves to enhance and sustain the spirit of volunteering by fostering collaboration and networking, promoting professional development, and providing advocacy for leaders in community engagement.

## Vision:

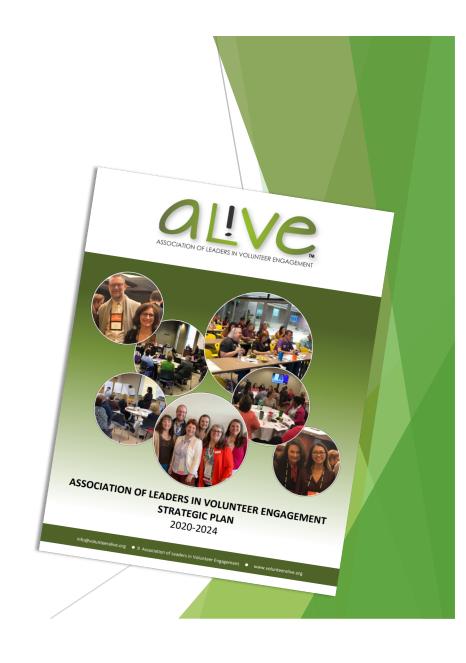
The essential professional resource and advocate for those who engage, motivate, and celebrate volunteers and their vital contributions to our society.



# Strategic Plan

## Road Map for 2020 - 2024

- 1 Involvement
- Membership
- Financials
- Programming & Advocacy
- No increase to membership dues



## Your 2021 Board of Directors

#### **Executive Committee**

Megan Vixie, CVA- President

Michelle Raymer, CVA- President Elect

Sean Devereaux- Treasurer

Mark Smith, CVA - Secretary

Cairn Reisch, CVA - VP of Membership

Paula Allen, CVA - VP of Programs & Advocacy

TBD - VP of Marketing



#### **Board Members at Large**

Crystal Bell New!

Christi Brown, CVA New!

Kelli Crawford

Allyson Drinnon

Andrea Hill, CVA New!

Alana Knoppow, New!

Michael Mulhern, CVA New!

Kayla Paulson, CVA

Ashley Ramsdell, CVA

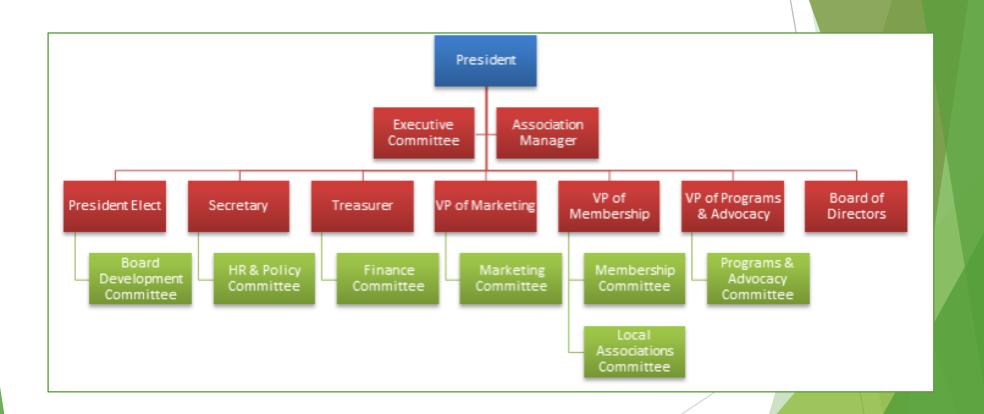
Nicole Smith New!

Jennifer Thompson, CVA

Arletha Walker, CVA New!



## **Association Structure**



## **Committee Members**

## Board Development

- Michelle
   Raymer
   Taylor
- Paula Allen
- Kelli Crawford
- Ashley Ramsdell
- Faiza Venzant
- Megan Vixie

#### HR & Policy

- Mark Smith
- Wendy McClure
- Michelle Raymer
- Brent Sturm
- Megan Vixie
- Hannah Weier

#### Finance

- Sean
   Devereaux
- Michelle Raymer
- Megan Vixie

#### Marketing

- Audrey Kidwell
- Rebecca Hand
- Adrienne
   Polumbo
- Megan Vixie

#### Membership

- Cairn Reisch
- Naomi Demarest
- Dana Litwin
- Anne Owens
- Corina Sadler
- Local Associations Sub-Committee
- Mark Smith
- Jenn Forristal
- Jennifer Thompson

# Programs & Advocacy

- Paula Allen
- Emilie Bromet Bauer
- Trudi Campbell
- Kelli Crawford
- Bonnie Davis
- Allyson Drinnon
- Ben Fertig
- Meagan Patterson
- Ashley Ramsdell
- Nicole Smith
- Cathy Thoma
- Jennifer Thompson
- Rebeccah Verhoff-Kiss
- Angela Williamson

thank you

Members have donated more than 1,000 hours of volunteer time!

# Leadership Development & Staffing Report

## **2020 Accomplishments**

- Streamlined process for succession planning for executive positions\*
- Evaluated organizational structure to ensure it serves current and future needs\*
- Association Manager to serve on volunteer engagement planning committee for Points of Light Conference\*

#### **2021 Goals**

- Formalize board buddies structure and create more social interaction for board engagement\*
- Create engagement strategy for exiting board members\*
- Identify reports in AL!VE's archives that should also be on the Members Only website page (e.g., committee work, budgets) for further transparency to members\*

\*Connected to strategic planning goal

# Leadership Development & Staffing Report

#### 2020 Membership Survey Results

Skills or resources needed to address systemic Diversity, Equity, Accessibility, and Inclusion (DEAI) issues within your organization /What AL!VE can do nationally to help lead the charge for our industry?

- Host trainings that provide tactical tools to address DEAI at an organization (19)
- Share resources from other organizations (3)
  - o Sample DEAI policies
  - Verbiage for volunteer orientation and handbooks
  - Case studies on how to involve volunteers with diverse backgrounds or abilities
- Provide a list of recommended consultants/speakers (2)
- Evaluate AL!VE Board and Leadership to have a more diverse voice (2)
- How to influence your organization's leadership to accept DEAI issues to begin addressing them (2)
- Diversifying the profession

# Secretary's Report

## **2020 Accomplishments**

- Established HR & Policy Committee and conducted policy review, including advocacy statement\*
- Created volunteer position descriptions and set up website page for volunteer opportunities\*
- Set up tracking mechanism for volunteer hours\*

#### **2021 Goals**

- Create engagement strategy for exiting board members\*
- Create review schedule for HR policies and procedures
- Identify project-based opportunities for members to be involved (e.g., blog posts, marketing roles)\*
- Finalize Partner/Sponsor MOU for future partnerships/sponsors\*
- Review current partnerships and discounts under new structure\*

\*Connected to strategic planning goal

## **2020 Accomplishments**

- Updated all financial policies\*
- Formalized MOU and financial procedures as a fiscal agent\*
- Streamlined financial reporting process to board\*

#### **2021 Goals**

- Analyze any risk to cyber security to protect AL!VE's financials\*
- Explore potential grant funding and apply to 2022 budget\*
  - Enhanced member benefits (e.g., website and member platform overhaul, start up capital for local associations)\*
  - Continuation of Diversity & Inclusion efforts
  - Annual report design\*

<sup>\*</sup>Connected to strategic planning goal

INCOME In Dollars	2020 Budget	2020 Actual (YTD)	2021 Budget	Budget to Budget Variance
Donations (Board & General)	\$700	\$473	\$1,010	\$310
Partnerships, grants & sponsorships	\$5,700	\$2,149	\$4,600	(\$1,100)
Webinars	\$100	\$72	\$300	\$200
Memberships (Individual/Orgs)	\$13,500	\$11,835	\$15,875	\$2,375
Memberships (Local Associations)	\$2,500	\$4,337	\$4,125	\$1,625
Hybrid Conference	\$12,000	\$11,702	\$12,000	\$0
Administrative Fees	\$8,000	\$12,660	\$5,000	(\$3,000)
TOTAL	\$42,175	\$43,228	\$42,910	\$735

EXPENSES	2020 Budget	2020 Actual (YTD)	2021 Budget	Budget Variance
<b>Executive</b> (insurance, postage, memberships, misc.)	\$3,930	\$1,556	\$2,626	\$1,304
Finance (bank fees, expenses)	\$150	\$725	\$150	\$0
HR (Contractor fees)	\$16,500	\$12,972	\$18,000	(\$1,500)
Marketing (advertising, booths, member event, supplies/displays)	\$5,950	\$500	\$6,700	(\$750)
Membership (postage, printing, website hosting, misc.)	\$350	\$0	\$340	\$10
Programs (conference speakers, awards)	\$9,500	\$9,742	\$8,200	\$1,300
Technology (website, webinar host)	\$2,920	\$2,206	\$4,000	(\$1,080)
TOTAL	\$39,300	\$27,701	\$40,016	(\$716)

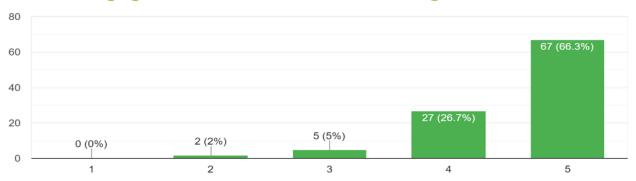
2021 BUDGET	AMOUNT
TOTAL INCOME	\$42,910
TOTAL EXPENSES	\$40,016
Variance	\$2,894

Current cash on hand (as of 11/15/20) = \$25,264

# **Membership Report**

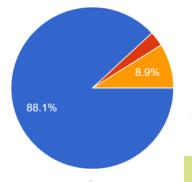
## 2020 Membership Survey Results

How likely are you to recommend the Association of Leaders in Volunteer Engagement to a friend or colleague?



Are you likely to renew your membership?





Survey completed September 2020; 101 responses

# Membership Report

## 2020 Membership Survey Results

	Participated in past 12 months	Rank which benefits are most important to you.				
Benefit	Yes	Very Important	Important	Not at All Important	No Opinion	
AL!VE Academy	68 (67.3%)	66 (65.3%)	26 (25.7%)	0 (0%)	9 (8.9%)	
Resource Library/ Calendar	61 (60.4%)	49 (48.5%)	42 (41.5%)	0 (0%)	10 (9.9%)	
Hybrid Conference	27 (26.7%)	40 (39.6%)	38 (37.6%)	7 (6.9%)	16 (15.8%)	
Partner Discounts	19 (18.8%)	21 (19.8%)	43 (42.5%)	14 (13.8%)	23 (22.7%)	
IJOVA	32 (31.6%)	20 (19.8%)	40 (39.6%)	7 (6.9%)	34 (33.6%)	
Communities of Practice	27 (26.7%)	32 (31.6%)	42 (41.5%)	5 (4.9%)	22 (21.7%)	
Member Skill Database	18 (17.8%)	16 (15.8%)	43 (42.5%)	5 (4.9%)	37 (36.6%)	

Survey completed September 2020; 101 responses

# Membership Report

## 2020 Accomplishments

- Hit membership target
  - 164 vs. goal of 125
  - 24% increase over last year
- Offered grace period for those experiencing financial constraints due to COVID-19
- Hosted virtual social during Points of Light Conference and implemented quarterly socials
- Celebrated members who received CVA certification\*

#### **2021 Goals**

- Launch "Membership Tips" to to help members navigate the website
- Develop Recruitment Campaigns
- Continue and improve upon New Member Webinars, Quarterly Socials, New Member Calls and CVA outreach
- Develop strategy to reconnect with past members
- Establish scholarship program\*

<sup>\*</sup>Connected to strategic planning goal

# Membership Report-Local Associations

### **2020 Accomplishments**

- Hit Local Association target of 5 new associations
- Launched Local Association National Directory\*
- Hosted 1st Annual Local Association Summit with 32 organizations attending\*

#### **2021 Goals**

- Recruit additional members for Local Associations Committee
- Review and enhance benefits to local associations based on feedback\*
- Create speakers list from past AL!VE events for local associations to utilize\*
- Refresh Local Associations Handbook and Mentorship Program

<sup>\*</sup>Connected to strategic planning goal

# Programs & Advocacy Report

## 2020 Membership Survey Results

#### What could or should AL!VE be doing to advance the volunteer engagement sector?

- Strengthen and build relationships with other organizations in the nonprofit space (5)
- Advocacy (3)
- More resources to use on a daily basis (training, graphics, engagement ideas, etc.) (3)
- DEAI education & tools (2)
- Continue to highlight meaningful ways volunteers contribute to the missions of organizations they serve (2)
- Formal recognition of profession by the Department of Labor
- Elevating the profession to encourage members to think at a higher strategic level

#### What would you like to see AL!VE do around advocacy?

- Information on how to advocate for yourself as a professional (3)
- Take stances on policies and offer opportunity for members to support critical legislative initiatives (3)
- Inform members about potential impact in our programs to empower us to advocate at local, state, and national level for our programs (2)
- Partner with organizations for better visibility of volunteer engagement needs (2)
- Continue to work on validating the need for funding to be invested in volunteer engagement (2)
- I loved what AL!VE did to support the CORPS Act, and the VCLA changes. More of that

# **Programs & Advocacy Report**

#### **2020 Accomplishments**

- Hosted 13 AL!VE Academies
  - Offered legislative advocacy webinar in partnership with ASC\*
- Facilitated Communities of Practice (COPs), launching 3 new COPs (healthcare, arts, transportation)
- Launched Emerging Leaders Mentor Program with 12 matches
- Received more than 50 submissions for Impact Awards



29 host sites with 700+ participants

 Recruited intern to research advocacy issues, trends, etc.\*

#### **2021 Goals**

- Launch Job Transitions COP and CVA Study Group
- Launch next round of Mentor Program
- Feature Impact Award Winners via website & social media\*
- Offer DEAI webinars quarterly
- Utilize LinkedIn Group for featured blogs
- Review/update AL!VE's standards of practice\*
- Explore VEP job classification with DOL
- Feature committee members on website

SAVE THE DATE: 2021 Hybrid Conference

Diversity, Equity, & Inclusion: Real Impact for the Real World

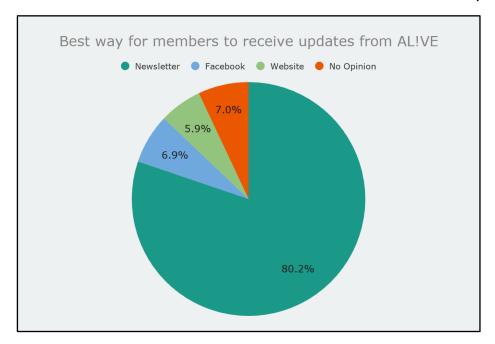
October 19th and 20th, 2021

\*Connected to strategic planning goal

# **Marketing Report**

## 2020 Membership Survey Results

- 87.1% believe AL!VE's official communication channels keeps them well informed
- 87.1% read all of the monthly AL!VE newsletter
- 63.4% visit the AL!VE website at least once a month (10.9% visits weekly)



Survey completed September 2020; 101 responses

# **Marketing Report**



## **ENGAGEMENT NUMBERS**



# **Marketing Report**

### **2020 Accomplishments**

- Moved newsletter delivery from bimonthly to monthly
- Rebooted Marketing Committee and sourced new members
- Increased exposure to Impact Awards and Hybrid Conference\*
- Designed AL!VE Zoom background for members to utilize
- Implemented Member Monday on social media to highlight members
- Continually post on website's newsfeed and also include content in monthly newsletter

#### **2021 Goals**

- Recruit additional members to Marketing Committee
- Refresh templates for e-blasts, newsletters, PowerPoints, flyers, etc.
- Create annual marketing strategy to highlight all of AL!VE's offerings
- Host member social at Points of Light Conference

\*Connected to strategic planning goal

## **Partnerships**

## **AL!VE PARTNERS**



AL!VE serves as fiscal sponsor



Hybrid Conference Impact Award Sponsor



- 10% member discount on certification fees
- Partner webinars



- Volunteer Insurance Service- checklists on risk/safety
- Partner webinars



- Current and past journal issues available
- Partner webinars



Partner Webinars

# **Alliance Update**

AL!VE continues to work with the National Alliance for Volunteer Engagement (<a href="www.allianceforengagement.org">www.allianceforengagement.org</a>)

• 2020 Accomplishments

**2021 Goals** 



# Invitation to Engage

**Finance** 

• Review financials, ensure compliance with procedures, etc.

**HR & Policy** 

- Review policies; create new policies needed; ensure process for compliance
- Develop additional tools and processes for AL!VE's volunteer engagement
- Ensure volunteer hours are submitted; analyze donated time for annual report

**Marketing** 

- · Assist with social media, website enhancement, outreach, etc.
- Write content for the newsletter (spotlights on members, partners, benefits, etc.)

**Membership** 

- Conduct new member calls and webinars, develop additional member benefits and materials, etc.
- Mentor a local association; develop more resources for local associations

Programs & Advocacy

- Present to your peers at an AL!VE Academy
- Facilitate a Community of Practice or mentor program
- Serve as a mentor in the Emerging Leaders Mentor Program
- Research and recommend advocacy opportunities for AL!VE and its members

# Complete a Volunteer Application!

Interested in a committee? Or have a new idea to share or way to be involved?

Fill out an application: <a href="https://www.volunteeralive.com/getinvolved">www.volunteeralive</a>.org/getinvolved



# Ways to Donate

# **AL!VE Fundraising Efforts**

- ► Make a donation
- ► Amazon Smile
- ► eBay for Charity

Learn more at:

www.volunteeralive.org/donate



## **SAVE THE DATE:**

## December

AL!VE Member Social 12/1 @ 6pm E

#### AL!VE Academy:

Modern Trends in Volunteer Engagement 12/4 @ 2:30 E

New Member Webinar 12/14 @ 2pm E

## **January**

#### **AL!VE Academy**:

Diversity & Inclusion 1/22 @ 1pm E

#### **BONUS AL!VE Academy**:

Building a Compelling Case for Your Volunteer Program
1/13 @ 1pm E

#### **Upcoming COP's**:

Job Transition 1/6
Transportation 1/6
Healthcare 1/14
Rural Communities 1/19
Cultural Arts 1/28

## February/ March

#### **AL!VE Academy**:

Advocacy February TBD

#### **AL!VE Academy**:

Navigating Difficult Situations 3/3 @ 1pm E

Register at www.volunteeralive.org

## **Announcements**





Survey closes Wednesday, November 25th!

Go to: <a href="https://volpro.net">https://volpro.net</a>



Information Session on Obtaining Your CVA

Friday, November 20th 2:30pm EST

Register at: <a href="https://cvacert.org">https://cvacert.org</a>

